



## Shane's Say



Welcome to our new look Meridien Marinas newsletter. It's our way of letting you know what's happening in your local marina, introducing you to some of your neighbours and keeping you up-to-date on all things Meridien. We'd love your feedback, suggestions and comments, so feel free to drop us an email at [info@meridien.com.au](mailto:info@meridien.com.au).

Despite the wet summer, it was great to see intrepid boaties making the most of the fine weather we did have. Rain slowed works a little, but everyone is back on deck and development is powering ahead.

This will be a significant year for Horizon Shores. You will start to notice real changes as we near completion of the civil works and concentrate more on construction.

Construction of East Haven is almost complete and a limited number of marina berths will be offered for sale in the coming months. Existing Horizon Shores investors and customers have the opportunity to register ahead of the public release. If you're interested, get on board early by registering your interest with Chris Seage at the Sales Office.

Thank you for your continued patronage and remember to let us know if there's anything you'd like to see improved. Happy and safe boating.

**Shane Hay, General Manager**

## Boating's a breeze with new valet service

Mooring your boat at Horizon Shores just got a little easier. Whether you've been sailing the Whitsundays, exploring the Mediterranean or you've arrived from months at sea, these 5-star marinas make the boating life a breeze with their valet services.

While you take a rest from your ocean endeavours, our valet team will do the hard work to get you ready for your next voyage. We can arrange for your boat to be refuelled, detailed and fitted with after-market options, or simply refill your esky with food and drink while loading your freezer with ice. In fact, we'll even moor your boat. So take advantage of Meridien Marinas' valet services and relax in the knowledge that, when you're ready to set sail, your ship will be too.



## Expanding Horizons

Progress on the \$500 million redevelopment is now in full swing with over \$40 million spent to date. The North Haven Boardwalk is now finished and the main boulevard is due for completion in June.

In the first year of redevelopment the old berths were removed from the area within the marina known as North Haven and replaced with 132 brand new berths. The replacement of a further 104 berths in the East Haven section is almost complete.

The new berths have been specifically designed for boats used in Moreton Bay and South East Queensland. Meridien Marinas has focused on multi-hull berths and extra-wide monos for people who like a little extra room when mooring. The new berths are also ideally suited to houseboat-style craft and powercats.

Meridien is currently completing substantial civil works on site. A new deeper channel, with a depth of 4m below low tide, will allow better access into the marina.

During the next few years Horizon Shores will become one of Australia's largest marinas, with a 1,000 dry-boat stacker, 30,000sqm of industrial space, a Marina Village with waterfront cafes and restaurants, a yacht club, retail outlets, a day spa, child minding facilities, as well as a Marina Emporium showcasing 10,000sqm of all things boating. This will be a permanent Marine Market, surrounding a world-class marina, in the heart of Queensland's fastest growing region.



## Ship Shape



Russell Shipman is quick to tell new friends his name is genuine. "I didn't make it up mate. Can you believe that?"

The name just happens to be a perfect fit for a young man who has spent his life on various size ships at sea and now spends his time teaching other sea lovers

how to handle their vessels on the water. Russell is the owner of the Australian Boating College on the Gold Coast and Horizon Shores is the perfect location, close to Moreton Bay and the Broadwater.

"We operate out of Horizon Shores and do the one day licence course for boaties and Jet Ski riders," Russell explains. "Nothing gives me more pleasure at the end of a course than to issue a student with a certificate of competency. You know you are sending another safe boatie out on the water."

The moral of the story is, if you want to find out how to drive a boat, learn from a genuine Shipman.

## Happy Berth Days

The past year has seen a phenomenal increase in the number of registered boats in Australia, not just in Queensland, highlighting a dramatic shortage of marina berths.

Investors have been quick to identify growth potential in the value of marina berths, with the first stage of Meridien Marinas Horizon Shores near the Gold Coast selling out.

Meridien Marinas recognised the trend early, beginning a \$500m expansion of the Horizon Shores marina nearly two years ago, starting the Port of Airlie project, as well as acquiring Abel Point Marina at Airlie Beach and Marina Mirage in Port Douglas.

**Don't miss your opportunity to be part of East Haven and capitalise on the great investment potential of owning a marina berth. Call Chris Seage on 1800 462 300 or email [cseage@meridien.com.au](mailto:cseage@meridien.com.au)**



## Montebello Berths at Horizon Shores

Brand new Gold Coast catamaran manufacturer, Montebello Yachts, has taken a five-year lease to build its Roger Hill-designed catamarans at Meridien Marinas Horizon Shores.

Montebello's Marketing Manager Frances Zamparutti, below with Meridien Marinas' CEO Warwick Bible, said the business is up and running and will employ 20 people in the manufacturing of the cats, plus specialist contractors. Three catamarans are currently under construction.

The boat builder joins more than 20 other businesses and manufacturers who have made the industrial precinct at Horizon Shores home, benefiting from being close to both Brisbane and the Gold Coast, as well as the superb facilities.



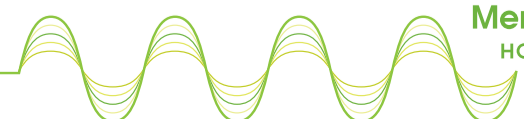
## Surveyor Has Right Stuff

Nelson Raebel is a shipwright, but he no longer works in a big shipyard or shed surrounded by hulls in various stages of completion. He sits in a small office at Horizon Shores surrounded by computers.

The business is Nelson Raebel Design and concentrates on naval architecture, stability in ship design, ship surveys and valuations. Current projects include design of an 18m cruise ship, 14m charter boat and various smaller designs. Much of his work involves assessing vessels for seaworthiness.

Nelson Raebel design has been based at Horizon Shores Marina for the past eight years and Nelson says the business is staying put.

"We are in a perfect place for this business Horizon Shores is beautifully located for the work we do and we are close to all other necessary facilities. We provide expert advice to many other businesses and tradespeople within the complex, as well as work in China, the Philippines and Pacific Islands," he said.





# horizon shores



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# newstetter